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Intro: Understanding the Sales Rep Workflow

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Let's go ahead and try to understand the Sales Representative Workflow.

As a Sales representative, you are responsible for guiding the Clinicians on how the Clinic works. This task has four components shown below. You can click on each item to open a separate article explaining the task in more detail:

Accessing the Demo Clinic

Switching Clinics to Invite a Patient

Setting up a Clinic Admin Account

Inviting a Patient from the Clinician Dashboard

Go back to Welch Allyn Home Sales Rep and CS Help Directory